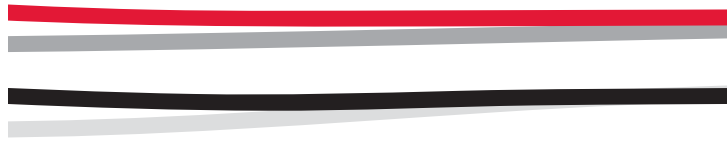




Trade Practices for Travel Agents & Freight Forwarders



Now, more than ever, a culture of compliance with the Trade Practices Act will not be an optional extra, but an essential element of doing business.

Graeme Samuel, Chairman, Australian Competition & Consumer Commission



A PRACTICAL TRAINING WORKSHOP

Aim of the workshop

The aim of the workshop is to equip travel agents and freight forwarder executives with the awareness and knowledge of their obligations under the Trade Practices Act 1974. An understanding of trade practices obligations has never been more critical, in light of recent reforms to the Act and the proposed criminalisation of cartel conduct, the course focuses on the practical aspects of adherence to the Act for travel agents and freight forwarders.

The workshop will provide:

- an understanding of what trade practices is all about;
- an understanding of the role of the Australian Competition and Consumer Commission;
- draw upon relevant and tailored cases and examples; and
- consider practical ways to avoid breaches.

Workshop Leader



Sarah Barker

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E sarah.barker@minterellison.com

Sarah provides strategic compliance training to the boards and senior management of public and large private companies (including for the Australian Institute of Company Directors). Clients include Top 200 companies in the transport, logistics, leasing, retail, finance, manufacturing and automotive industries.

Sarah Barker is a senior member of the Minter Ellison Competition & Regulatory Group and has extensive experience advising on Trade Practices Act issues and developing compliance programs.

MinterEllison

CONSULTING

Minter Ellison Consultants (Canberra) Pty Ltd, (ACN 089 208 980) trading as Minter Ellison Consulting, is a separate legal entity to the Minter Ellison partnership and does not represent or act in any capacity as the agent of the Minter Ellison partnership.

Workshop details

Workshops will be held in:

- Melbourne 9 October 2008, 9.30am - 12.00pm
- Sydney 16 October 2008, 9.30am - 12.00pm

The workshop has been designed in partnership with Minter Ellison's Competition Team led by Russell Miller AM, author of 'Miller's Annotated Trade Practices Act – Australian Competition & Consumer Law', Thomson (29th Edition 2008).

Workshop topics

The workshop program covers the following:

- an understanding of what trade practices is all about
- an overview of the following restrictive trade practices prohibitions as they apply to travel agents and freight forwarders
 - anti-competitive agreements
 - price fixing
 - exclusive dealing
 - third line forcing
 - resale price maintenance
 - boycotts, market sharing and collusive tendering
 - consumer protection - advertising
- what happens if you get it wrong – enforcement:
 - against you
 - against your company
- practical compliance strategies.

Additional options

Minter Ellison Consulting offers the following options which can be added to this workshop:

- trade practices compliance manual tailored to the particular needs of your organisation
- online training package for your organisation through our associated company, Safetrac.
www.safetrac.com

Registration Form/Tax Invoice

Trade Practices 101 for Travel Agents & Freight Forwarders A Practical Training Workshop

*This document will be a TAX INVOICE for GST when completed and payment is made. Please retain original copy for your records. A receipt will also be issued once payment has been received.

Please complete one form for each participant and return to:
Minter Ellison Consulting, GPO Box 369, Canberra ACT 2601 – Attention: Elly Simpson.
Fax: 02 6225 1026 by **29 September 2008**
For further information please contact Elly Simpson on 02 6225 3709 or email elly.simpson@minterellison.com

PLEASE TICK	WORKSHOP DATE	TIME	COST
<input type="checkbox"/>	Melbourne - 9 October 2008	9.30am - 12.00pm	\$385 (GST inclusive)
Melbourne Location – Level 23 Rialto Towers, 525 Collins Street, Melbourne			
<input type="checkbox"/>	Sydney - 16 October 2008	9.30am - 12.00pm	\$385 (GST inclusive)
Sydney Location – Level 19, Aurora Place, 88 Phillip Street, Sydney			

ORGANISATION AND DETAILS

Name	
Position	
Organisation	
Address	
Phone Number	
Email	

PAYMENT DETAILS

<input type="checkbox"/>	Please find enclosed a cheque for \$_____ made payable to Minter Ellison Consultants (Canberra) Pty Ltd ABN 480 89 208 980 Postal address: GPO Box 369, CANBERRA ACT 2601
<input type="checkbox"/>	I have paid by EFT to: BSB:014 002 Acct No: 837042894 Acct Name: Minter Ellison Consultants (Canberra) Pty Ltd Reference: 265762676 Last Name

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