

AFIF 2009

ANNUAL CONFERENCE, 6-8 MAY 2009
HOBART, TASMANIA
HOTEL GRAND CHANCELLOR

Australian Federation of International Forwarders Annual Conference



www.afif.asn.au/afifconference

CONFERENCE SECRETARIAT
PO Box 180, Morisset NSW 2264
Tel: 02 4973 6573
Fax: 02 4973 6609

Email: afifconference@willorganise.com.au



Moorilla Winery

REGISTRATION

REGISTRATION

Each person attending the conference needs to complete his or her own form and return it to the conference secretariat, with payment.

A letter of confirmation will then be forwarded by email.

Please ensure you read all information in this brochure carefully before answering the questions on the registration form.

REGISTRATION FEES

	Early bird Before 27 March	Standard Before 19 April	Late Register After 19 April
Member *	\$720	\$820	\$920
Non Member	\$850	\$950	\$1050
Accompanying Person	\$285	\$285	\$285
Day Registration	\$380	\$430	\$480

* Please note: Members of CBFCA are entitled to register for the conference at the members rate.

INCLUSIONS FOR REGISTERED PERSONS:

Members and Non Members

- ✓ Attendance at Sessions
- ✓ All Official Documentation
- ✓ Morning & Afternoon Teas & Lunches
- ✓ Welcome Reception
- ✓ Conference Dinner
- ✓ Happy Hour
- ✓ Entrance to Exhibition
- ✓ GST

Accompanying Persons

- ✓ Welcome Reception
- ✓ Conference Dinner
- ✓ Happy Hour
- ✓ GST

Day Delegates

All entitlements for day of attendance only

- ✓ Attendance at Sessions
- ✓ All Official Documentation
- ✓ Morning & Afternoon Tea & Lunch
- ✓ GST

GENERAL INFORMATION

PAYMENT OF FEES

Payment of fees must accompany all registrations and may be made by personal cheque or credit card (Mastercard, Visa or AMEX only). Cheques should be made payable to AFIF Conference.

GST

ABN 83 722 696 718

Your registration form acts as your tax invoice. Please refer to the accommodation section for tax invoices relating to accommodation bookings.

CANCELLATIONS AND REFUNDS

Cancellations must be notified in writing to the Secretariat.

Cancellations received:

- Before 27 March 2009 will incur a A\$120.00 cancellation fee.
- Before 19 April 2009 will receive a 50% refund of fees paid.
- After 19 April 2009 there will be no refund.

REGISTRATION DESK

The Registration Desk will be located in the foyer of the conference area and will be open during the following times:

- Wednesday 6 May 4pm - 6pm
- Thursday 7 May 8.30am - 5pm
- Friday 8 May 8.30am - 4pm

INSURANCE

The conference organising committee strongly recommends that you take out insurance for your travel and attendance at the conference. The Conference cannot accept any responsibility for participants failing to arrange their own insurance

EXHIBITION AND SPONSORSHIP

A trade exhibition will be held during the Conference. A list of exhibitors will be provided at the Conference. Companies are also invited to take up conference sponsorship. For more information on exhibition and sponsorship opportunities contact the Secretariat on telephone (02) 4973 6573, fax (02) 4973 6609 or email: afifconference@willorganise.com.au

WHAT TO WEAR

Sessions – Neat Casual
Welcome Reception – Neat Casual
Conference Dinner – Smart Casual

VENUE

Hotel Grand Chancellor

1 Davey Street

Hobart Tas 7000

Tel. +61 (3) 6235 4742

Fax: +61 (3) 6235 4563



SOCIAL PROGRAM

The following events are included in the registration fee for fully registered delegates and accompanying persons. If you require additional tickets please complete section D of your Registration Form.

WEDNESDAY 6 MAY 2009

7.30pm - 11pm

Welcome Reception

Dress: Neat Casual

Additional tickets: \$90.00



Sit back and relax at our welcome dinner, being held at Mures Restaurant, located on the Pier on Hobart Harbour. Hobart's fishing port has been the hub of the Southern Oceans wild fishery for over 200 years. Mures have fished these pristine waters for 40 years, using the environmentally sustainable hook fishing method. Overlooking Hobart's charming dock area, Mures Upper Deck is the perfect way to enjoy the freshly caught Tasmanian world famous seafood cooked to perfection whilst you enjoy the wonderful views of the docks and Mt Wellington.

THURSDAY 7 MAY 2009

5pm - 6.30pm

Happy 'Hour' Drinks

Additional Tickets: No cost – open to all

A short bus ride will take you to Cascade Brewery, Australia's Oldest Brewery. Enjoy Cascade on tap in the beautiful gardens.

BREWERY TOUR (Optional Tour)

Bus depart 4pm

The Cascade brewery is a unique touring experience. Approaching 200 years old it is the oldest continuously working brewery in Australia.

The brewery tour takes in the rich history of the building, the family that started it all as well as the brewing process itself. There is something in it for everyone. Whether it be interest in the equipment used for brewing, or interest in some of the great stories told by our very experienced tour guides. We feel sure that you will enjoy 30-40 minutes of roaming around this magnificent building.

If joining the tour, you will head out to the brewery a little earlier than everyone else, to enjoy the tour before joining everyone for drinks.

Cost of Tour is: \$25 pp, including transport

FRIDAY 8 MAY 2009

6.30pm - Midnight

Conference Dinner

Dress: Smart Casual

Additional Tickets: \$120.00



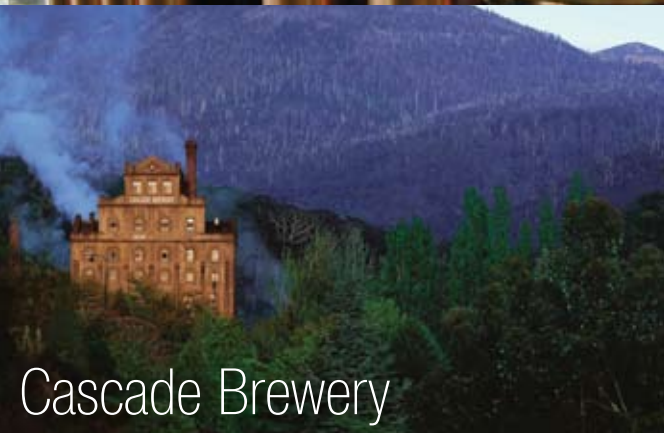
Enjoy a short walk along the Hobart Harbour foreshore to reach your transport for the evening. You will be travelling to Moorilla Winery along the Derwent River, on the classic vessel, the Cartela. Whilst cruising you will enjoy welcome drinks and canapés before arriving at Moorilla winery which sits on a private peninsula on the Derwent River. The Winery produces refined cool climate wines. Fruit for these wines is grown in Moorilla's Tamar and Derwent Valley vineyards and selected parcels of fruit are also sourced from other regions of the state.

Moorilla is also renowned for its beer production – Moo Brew. This range includes an American Pale Ale; an American Dark Ale; a German-style cloudy wheat beer; and a Pilsner. Moo Brew contains no preservatives and is not pasteurised.

Tonight will focus on fine food, wine and entertainment.



Mures Restaurant



Cascade Brewery



Constitution Dock

ACCOMMODATION

All accommodation offered is at the Hotel Grand Chancellor, Hobart.

Mountain View \$185* per room per night

Ocean View \$220* per room per night

All rooms are offered as Single, Twin or Double Use and are for room only.

* Please note – this rate is inclusive of GST and the hotel will be responsible for issuing a tax invoice for accommodation payments upon departure from the hotel.

DEPOSIT

Hotel accommodation bookings must be accompanied by a first night's deposit, or credit card guarantee in order to secure your reservation. Your deposit (or credit card number) will be passed on to the hotel and you must settle the balance of your account on check out. The deposit is non-refundable after 5 April 2009 and will be forfeited if you do not arrive on the date for which you have booked. The hotel holds your credit card as a guarantee only and by providing the card number, you are also providing authorisation for the hotel to charge this card if you fail to arrive at the hotel on the date indicated. Your credit card will not be charged until you check out (or fail to arrive), and approve the account.

HOW TO BOOK

Please complete section C of the registration form. The secretariat will then book your room and send confirmation of reservation. Any change to a reservation must be notified to the Secretariat and not directly to the hotel.

CHECK IN AND CHECK OUT

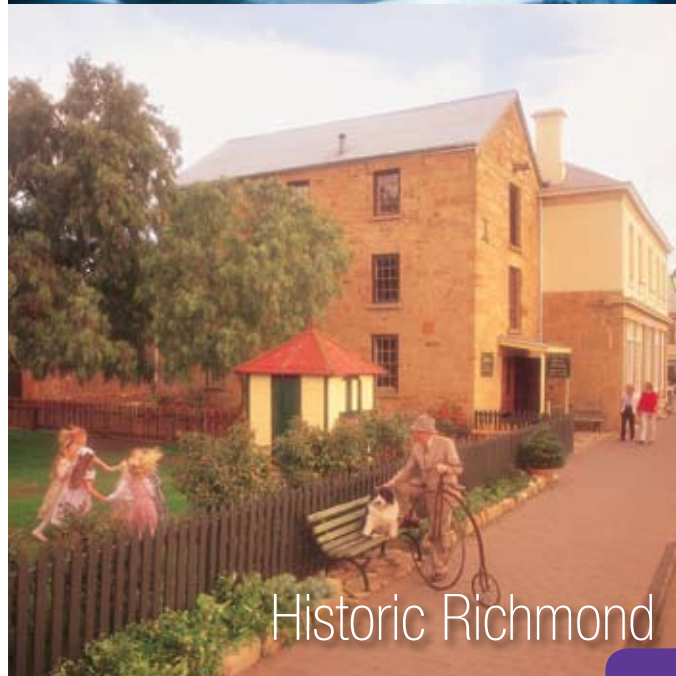
Check in time is 2pm. Check out time is 11am. Please let the secretariat know if you will arrive at the hotel after 6pm, failure to do so may mean that your room will be released.



Salamanca Markets



Pristine Wilderness






Historic Richmond



WEDNESDAY 6 MAY	
11.00	GOLF Tasmania Golf Course
Tour Option	Cadbury Chocolate Factory (see page 7 for details)
7.30	Welcome Reception Mures Restaurant, Victoria Dock.

THURSDAY 7 MAY	
9.15	Welcome: Paul Golland, AFIF Chairman Brian Lovell, AFIF Chief Executive Officer
9.30	 <p>Kevin Sheedy AM Kevin was the coach of AFL club Essendon, and a former player for Richmond. He holds the AFL record for the most games combined as a player and coach. Sheedy was the quintessential self-made player. At his peak, he was a supreme big-game performer who epitomised the "kill or be killed" attitude of the Richmond club. After his retirement, he commenced a coaching career with Essendon that endured through several eras of the game. Sheedy is an innovator whose ideas shaped the modern style of Australian football coaching, taking it away from the hard training style and into the realms of a science. In 2007, he parted ways with the Essendon Football Club ending 27 years as Essendon senior coach. In his last home game in charge (against Richmond in Round 21) at the Melbourne Cricket Ground, a mammoth crowd of 88,468 people turned out to farewell the great man Sheedy and James Hird. After Essendon lost a closely contested match, Sheedy received a standing ovation as he left the field for the last time. Join the session to hear Kevin's inspirational and motivational presentation, linking the parallels between his success as a leader and coach and business and the workplace. Mr Kevin Sheedy appears by arrangement with Saxton Speakers Bureau</p>
10.15	MORNING TEA Sponsored by 
11.00	<p>AIRFREIGHT FORUM 2009 is set to be a difficult one for the Airline Industry. We have already seen a long standing freighter carrier leave the Australian market. Both passenger and cargo loads are expected to drop during the year. Airlines will have some tough decisions to make regarding such things as capacity, routes serviced and frequency. How will these decisions effect our industry? Richard Pierse, Chair of the Victorian Airfreight Council will lead a panel of Airline senior representatives to discuss these and other issues in what shapes to be a thought provoking session. Topics will also cover the increased focus of Melbourne as a future dedicated freighter hub and the role of new generation aircraft to handle the cargo task. We will discuss the necessity to constantly innovate in the area of loose freight handling and ask how does CCTV assist with efficiency and the claims process.</p> <p>Presenters and Panellists: Stephen Cleary General Manager Commercial Freight, Qantas Airways Vicki Park Regional Cargo Manager Australia, Air New Zealand Allan Hine Cargo Manager Vic, Tas, SA, Cathay Pacific Airways Lil Valente Property and Freight Manager, Melbourne Airport</p>
1.00	LUNCH Sponsored by 
2.00	 <p>INGREDIENTS FOR INNOVATION IN AN ECONOMIC DOWNTURN In today's turbulent climate, most organisations are desperately trying to find ways to cut costs, in order to survive. However, Jonar Nader says that cost-cutting is simplistic and thoughtless. He points out that clever organisations will be those who can find innovative ways to review client relationships, reduce wastage and improve quality- all within the constraints of a global economic downturn. No doubt many organisations will suffer. The big question is, what are the survivors doing? What are the secrets that they deploy to stay ahead? We will hear about sad business failures and we will see exceptional performers. What are the ingredients that will separate the winners from the losers? In the future, what will be more important than your bottom line? Of all your assets, which two will be the most important and most valuable for survival and growth in the modern world? Jonar, a very popular presenter at AFIF2007 will return to re-invigorate your thinking to develop solutions to many of the issues facing industry today, including maintaining staff morale and improving service in this unique, competitive marketplace. Jonar Nader, Author, Journalist, Lecturer, Philosopher, Futurist, Consultant and a Corporate and Social Warrior</p> 
3.30	AFTERNOON TEA
4.00	OPTIONAL TOUR Cascade Brewery. See page 3 for more detail.
5.15	HAPPY HOUR – CASCADE BREWERY Buses depart for Happy Hour
6.30	Return to Hotel from Cascade Brewery

CUSTOMS AND SECURITY

09.30		<p>INSIDE STORIES FROM BORDER SECURITY – AUSTRALIA'S FRONTLINE Lyndal Marks, Series Producer, Border Security, Seven Network or Evan Wilkes, Senior Producer, Border Security, Seven Network</p> <p><i>Taking viewers behind-the-scenes of Australia's Immigration, Customs and Quarantine departments, BORDER SECURITY - AUSTRALIA'S FRONTLINE is fly-on-the-wall television at its best. With compelling, emotion-charged stories and real human characters, it was the must-see show on television last year.</i></p> <p><i>The growing popularity of BORDER SECURITY - AUSTRALIA'S FRONTLINE has meant its cameras have become a familiar sight at our airports. Filmed with the full cooperation of Customs, Quarantine and Immigration, Seven's crews are granted full access to all areas of national security - not just at our airports, but in our coastal waters and mailing centres. The cameras are always in the thick of the action, capturing all the suspense, drama and emotion of life on the frontline.</i></p>
10.15		<p>AUSTRALIAN CUSTOMS - AN EXPANDED ROLE AND SOME FAMILIAR ISSUES Michael Carmody, CEO, Customs and Border Protection Service, Australia</p> <p><i>In a move to widen and strengthen their role, Australian Customs has a new name and revised purpose. As the transition progresses, they will be taking on new tasks and the plan will include relinquishing some of the more traditional ones.</i></p> <p><i>As part of their new role a major focus will be on tackling the growing and most serious issue of people smuggling.</i></p> <p><i>Customs will also provide an update on the impact of the new U.S. laws on cargo screening to be introduced progressively during 2009 and 2010.</i></p> <ul style="list-style-type: none"> - How will the Customs transition occur and what effects will the increased focus on people smuggling have on cargo reporters and brokers? - What new requirements will Australian forwarders have to implement to meet the stringent new U.S. cargo screening laws?
11.00	MORNING TEA	<p>Sponsored by </p>
11.45	<p>SEAFREIGHT FORUM</p> <p><i>"There has never been a more pivotal time for the steamship lines that service Australia. We have invited 2 carriers to make a presentation on the Australian market from a direct and in-direct service point of view. Will the services that we see today in the market remain or will the Containerised service of Australia change significantly over the next 3-5 years."</i></p> <p><i>Will this change the way you do business today or in the future? Make sure you don't miss this great opportunity to listen to experts and ask questions about the future of seafreight services to and from Australia</i></p> <p>Anthony Randell, Australian Sales Director, Maersk Line Geoff Greenwood, Managing Director, Hamburg Sud Australia and NZ Bill Rizzi, State Manager, NSW, MSC Phil Rosser, Senior Manager Trades Development, Sydney Ports Corporation</p>	
1.15	LUNCH	<p>Sponsored by </p>
2.15	<p>THE GREAT DEBATE IT IS BETTER TO EMPLOY PASSION THAN EXPERIENCE</p> <p><i>Who are you looking for in your organisation? Would you look first at someone who can bring year's of experience with them, or someone a little 'fresher' who demonstrates their passion for the industry?</i></p> <p><i>The debate teams will thrash out the pro's and con's of each argument, in an entertaining, informative and humorous session. You be the judge at the end.</i></p> <p>Teams AGAINST:</p> <ul style="list-style-type: none"> • Paul Golland, Forwarding Manager, Mainfreight International • Michelle Carollo, General Manager, Vantage Freight • Justin Bailey, Managing Director, Wymap Group <p>FOR:</p> <ul style="list-style-type: none"> • Andrew Waterworth, State Manager, NSW IJS Global • Greg McKillop, Director Sales and Marketing, IJS Global • Leigh Bryant, Company Director, Scorpion International Freight Services 	<p>Sponsored by </p>
3.15	Closing Comments	
6.30	<p>DINNER Join the boat at Brooke Street Pier on Hobart Harbour for the cruise to Moorilla Winery. See page 3 for more details</p>	

PARTNER TOURS

Cadbury Chocolate Factory

Wednesday 6 May

Cost: \$60 per person

Time: 11.00- 2.30pm

If you are a golf widow, or would just like to enjoy a day in Hobart, take the time to visit the Cadbury Chocolate Factory where you will see chocolates being made – and get a taste of free samples. The Factory Tour starts at the Visitor's Centre. You'll learn about the history of Cadbury Claremont, in fact the Cadbury Claremont Factory, established in 1921, has 18 heritage-listed buildings. Get the chance to purchase Chocolate at factory prices.

The tour departs Franklin Wharf at 11am and includes a river cruise, with a hot cooked lunch at 2:30pm.

OTHER SUGGESTED ACTIVITIES

There is so much to do in and around Hobart. Some other suggestions for the conference days include:

- **Port Arthur Historic Site Tour**

About 1.5 hours drive from Hobart, Port Arthur is a site rich in history, dating back to 1830. A whole day (or more) can easily be spent here. See <http://www.portarthur.org.au/>

- **Richmond Village** is a town about 25 km north-east of Hobart. It is a major tourist attraction full of gift shops, craft shops and eateries. There must have been a time when Richmond was one of the most charming places in Australia. Set in gently undulating country on the banks of the Coal River it has no fewer than 45 buildings listed on the National Estate and, in many ways, it is a town which has been held in time. It has now become one of the most popular tourist attractions in Tasmania. This has meant that old Georgian stone houses, commercial buildings and hotels have been converted into gift shops, Devonshire tea places, restaurants, craft shops, and museums. It is well worth the step back in time. See: <http://www.richmondvillage.com.au/>

- **Mount Wellington**

Towering over 1200 metres above Hobart, Mount Wellington is a short drive from the centre of town. On a clear day drive 22km to the top of Mount Wellington, which you've seen every day since you arrived in Hobart and every day it's been different - bathed in a rosy glow at dawn, resplendent in the noonday sun, darkly silhouetted at dusk.

From the top you'll see miles and miles up the Derwent Valley, down to the Southern Ocean and across to Port Arthur. The inlets, bays and hills of this beautiful city are spread out in a stunning panorama, explained in detail in the lookout at the summit. Shuttles depart from the hotel to take you to the summit.



The information below will be reproduced in the delegate list at the Conference and be used for all mailings. Please complete the form and submit to the Conference secretariat. An emailed confirmation will be sent to you within one week of submission.

A. DELEGATE DETAILS

Title: (Mr/Mrs/Ms etc):..... Given Name: Surname:.....

Organisation:

Position:.....

Postal Address:

Suburb:..... State:..... Postcode:.....

Tel: (.....) Mobile:

Email:.....

Preferred Name on Badge:.....

Special Needs (dietary, access etc):

If you do not want details included in the delegate list provided on site, please tick:

ACCOMPANYING PERSON

Given Name:..... Surname:.....

Special Needs (dietary, access etc):

B. REGISTRATION FEES (these include GST)

	Early bird Before 27 March	Standard Before 19 April	Late Register after 19 April
Member	\$720	\$820	\$920
Non Member	\$850	\$950	\$1050
Accompanying Person	\$285	\$285	\$285
Day Registration*	\$380	\$430	\$480

*Day delegates please indicate which day you would like to attend: Thursday Friday

SUB-TOTAL REGISTRATION FEE: A\$.....

C. ACCOMMODATION

All rates include GST. One night's deposit, or credit card guarantee must be given to secure your booking. Contact the secretariat for information on rooms for three or more persons.

I do not require the Secretariat to book accommodation for me.

Room Type:	Cost per room per night	Check in date	Check out date	(Please Tick)	Amount Enclosed (Chq only)	OR Use credit card details as guarantee (Please Tick)
Mountain View Room	\$185	/05/08	/05/08	<input type="checkbox"/> Smoking <input type="checkbox"/> Non Smoking		
Ocean View Room	\$220	/05/08	/05/08			

All rooms are offered as Single, Twin or Double Use.



I wish to share my room with:

Please note – the Conference secretariat does not organise share accommodation – if you wish to share, you must find someone to share with.

SUB-TOTAL ACCOMMODATION: A\$.....

D. SOCIAL FUNCTION TICKETS

If you would like to bring a partner or friend to a social event please complete below and include payment with your registration.

Sponsor	Event	Cost (inc GST)	No of Tickets	TOTAL
	Welcome Reception Wednesday 6th May	Included for registered persons Extra ticket: \$90.00		
	Conference Dinner Friday 8th May	Included for registered persons Extra ticket: \$120.00		

Tour	Cost (inc GST)	Who Should Attend	No of Tickets	TOTAL
Cascade Brewery Tour Thursday 7th May	Cost of Tour is: \$25 per person, including transport	Open to all		
Cadbury Chocolate Factory Wednesday 6th May	Cost of Tour is: \$60 per person	Partners and Non Golfers		

SUB TOTAL SOCIAL FUNCTIONS: \$.....

E. GOLF

Event	Cost (inc GST)	No. of Tickets	TOTAL
Golf Day Wed 6 May	\$125 for AFIF Delegates		
	\$165 for non registered persons		
HANDICAPS: Please fill out your handicap:			

Forms regarding team allocations etc will be sent closer to the conference date.

SUBTOTAL GOLF A\$.....

F. PAYMENT

(All prices include GST where applicable)

Section B	Registration Fees	A\$
Section C	Accommodation (only complete if paying by cheque)	A\$
Section D	Social Functions/Optional Tours	A\$
Section E	Golf	A\$
Total Fees Enclosed		A\$

I have read and agree to all the conditions outlined in this registration Brochure

Please find enclosed cheque/money order payable to AFIF Conference

OR

Please charge the total amount above to the following credit card

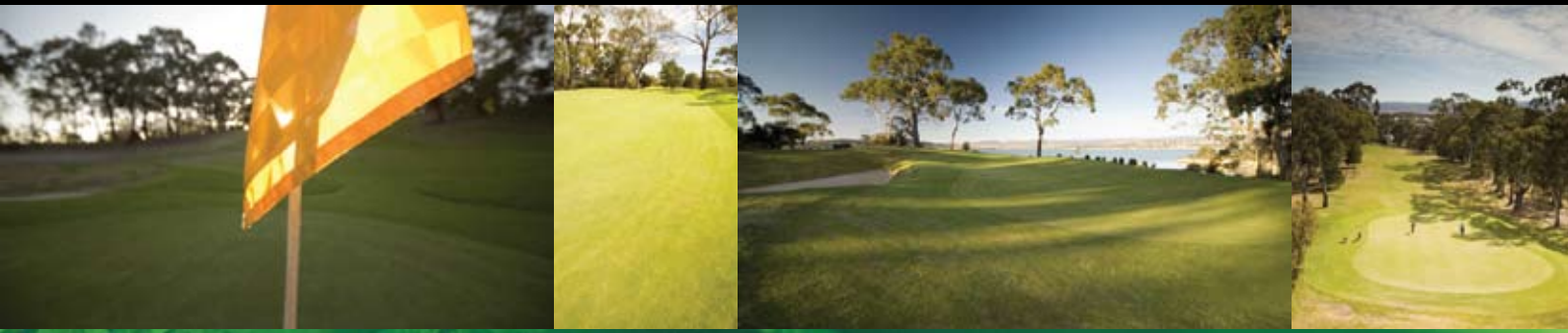
Mastercard Visa Card Amex

Credit Card Number _____ Expiry Date

Name on card

Signature..... Date.....





AFIF GOLF CHALLENGE: TASMANIA GOLF CLUB



WEDNESDAY 6 May 2009

Bound by water on three sides, the spectacular Tasmania Golf Club course is set on the picturesque Barilla Bluff, where it has been since 1971. Tasmania Golf Club has been ranked as high as No 32 in Australia.

This course in the South and Barnbougle in the North, represent the best golf challenges in Tasmania (according to many) and maybe to an even wider area - try them and find out. You will be impressed.

The course was created by curator Ian Grimsey under the guidance of noted course architect, Mr. Al Howard. The feature hole of the course is the par 5, 3rd hole. From the championship markers it is awe inspiring and has been more than favourably compared to the notorious 18th hole at California's Pebble Beach layout.

FEATURES OF THE DAY;

- 11.00am start time at the course
- Team prizes and individual prizes
- Team Perpetual Trophy awarded
- Lunch included
- **Prizes for:** Longest Drive, Straightest Drive, Nearest to Pin, Winning 4 Ball Group, Runner Up 4 Ball Group, Corporate Group and of course, a hole in one!

Cost: \$125 per AFIF delegate
\$165 for non-registered persons

IMPORTANT NOTES FOR 2009

- There are a limited number of golf carts available and these will be allocated on a first-come, first-served basis. The cost of hire is \$35 each.
- Buses will depart from Hotel Grand Chancellor at 10.40am for the 15 minute trip to the golf course.
- Alternatively, the course is located only a 3 minute drive from the airport. If you are flying into Hobart that morning and want to go directly to the course, we will be in contact closer to the date of the conference to discuss arrangements to transport you from the airport directly to the golf course.

Please note – sponsorship of holes is available to companies interested in participating. Please contact the conference secretariat for details. The only way for a company team to be entered into the competition is to take out a corporate sponsorship. All other teams will be at the discretion of the organiser



With thanks to our sponsors to date:

PLATINUM

CargoWise
edi

GOLD



SILVER



Australian Government
Australian Customs Service



Freight

BRONZE



Australasian
FreightLogistics



SYDNEY PORTS
FIRST PORT, FUTURE PORT

SUPPORTER



DOWN UNDER TRADE GROUP -
for Justice, Trade & Customs
Our Industry Experience, makes the difference

FRONT LINE
RESOURCES MANAGEMENT
myfreightcareer



Dunn
to
Impress!
Corporate
Merchandise

AFIF2009

ANNUAL CONFERENCE, 6 - 8 May
Hobart, TAS, Australia

SECRETARIAT ADDRESS

AFIF 2009 Conference Secretariat
PO Box 180

Morrisset NSW 2264

Tel: (02) 4973 6573

Fax: (02) 4973 6609

Email: afifconference@willorganise.com.au

Website: www.afif.asn.au/afifconference