

3rd INTERMODAL ASIA 2006

HOSTED BY



PORT of BRISBANE
Here for the future



GOLD COAST, AUSTRALIA
THURSDAY 26 AND FRIDAY 27 OCTOBER



- Asia Pacific Trade Development And Its Impact on Shipping
- Consolidation And Ownership Changes in Liner Trade
- Container Port Concessioning And Terminal Technology Efficiency
- Hinterland And Free Zone Development - Ports And Terminals Offering Value Added Services
- Hub Ports And Feeder Networks
- Intermodal Transport And Australasian Trade Corridors
- Port Security And Customs Procedures
- Automation of Container Ports And Terminals
- The Development of Asia Pacific Reefer And Ro-Ro / Cartainers Trade
- Containerised Intermodal Transport Applications

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7 September 2005

Dear Colleague

3rd Intermodal Asia 2006 Australia Exhibition and Conference

**Hosted By the Port of Brisbane Corporation
Hyatt Regency Sanctuary Cove, Gold Coast
Thursday 26 and Friday 27 October 2006**

The Port of Brisbane Corporation is delighted to host the above-mentioned 3rd Intermodal Asia 2006 Australia Exhibition and Conference.

Since the 1st event in Malaysia and the 2nd event in Dubai, it is a pleasure for the Port of Brisbane Corporation to take the opportunity through this event to showcase the impressive development of our Australian ports, shipping and transport logistics to the international shipping and transport logistics community. Not only is the Port of Brisbane the fastest growing container port in Australia but the Port of Brisbane is also proud to operate one of the most environmentally friendly managed ports in the world.

This international event is designed to promote transportation in the region and your participation and support in making this Exhibition and Conference event a great success will be much appreciated and good for our industry.

We look forward to meeting you for what will be a most rewarding two-day international Exhibition and Conference event and for you to take the opportunity to enjoy some wonderful Australian culture and hospitality.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Jeff Coleman', is positioned above the printed name and title.

Jeff Coleman
Chief Executive Officer

Wednesday 25 October

8 45am The Technical Site Visit to The P&O Ports Container Terminal, The Patrick Autostrad® Container Terminal And The Brisbane Multimodal Terminal Leaves From The Lobby of The Hyatt Regency Sanctuary Cove at 9am. Refreshments And Lunch Will be Provided. Transport Will Return Back at The Hotel by Approx. 2 30pm.

Thursday 26 October

7 30am Conference Delegates Registration And Refreshments Sponsored by



9 00am Conference And Exhibition Opening Ceremony

9 00am Opening Remarks

9 05am Welcome Address

David Harrison
Chairman
Port of Brisbane, Australia

9 15am Keynote Address

The Honourable Paul Lucas (Invited)
Minister of Transport And Infrastructure
Queensland Government

9 30am Exhibition Opening Ceremony And Tour of Exhibits

Session 1 The Impact of New Dynamics on Globalisation And Port Development - Addressing Issues And Opportunities

10 30am Conference Chairman's Opening Remarks

Ashley Dinning
General Manager Business Development
Port of Brisbane Corporation, Australia

10 40am Reshaping a Port's Strategic Role - Providing an Overview of Port Development - Adapting to Challenges And Changing Trends

Steve Meyrick
Managing Director
Meyrick & Associates Pty Ltd., Australia

11 10am Port Economics - The Business Case

- Current Best Practice
- Differential Returns For The Port Authority And The Operators
- Restricted Pricing Practices
- Comparative Port Practices - Benchmarks

David Bayne
Associate
Drewry Shipping Consultants Limited, Australia

11 40am Port And Intermodal Infrastructure Development

- Constraints
- Current Major Challenges
- Lessons Learned
- Commercial Drivers

Graham Hooper
Director, Transportation
Maunsell, Australia

12 10pm An Overview of The Economic, Financial And Industrial Status Quo And Forecast in Australasia

Ben G. Hackett
Executive Managing Director, International Trade And Transportation Service
Global Insight, Inc., USA

12 40pm Chairman's Closing Remarks, Questions And Answers Followed by The Conference Delegates Lunch Sponsored by



Session 2 Industry Outlook - Aligning Strategy to Meet The Landscape of Future Trends

2 00pm Chairman's Opening Remarks

Mike Mundy
Director
Mike Mundy Associates, United Kingdom

2 10pm The Challenges And Opportunities in Providing Fully Integrated Property And Logistics Solutions

Sam Tarascio Snr.
Executive Chairman
The Salta Group, Australia

2 40pm Intelligent Infrastructure - The Basis For Supply Chain Integration

- Key Supply Chain Integration Objectives Focused on Supply Chain Resilience, Supply Chain Time And The Productivity of All Supply Chain Factor Inputs
- The Debatable Search For 'Evolved Traditional' Supply Chain Solutions Ranging From Cost-Focused Fragmentation, Through Collaboration to Integrated 'Super-Management'
- The Alternative of an 'Intelligent Infrastructure' as a Supply Chain Integration Platform
- The Application of The 'Intelligent Infrastructure' Principles in Practice - A Current Pilot Project
- The Targeted Supply Chain Structure on Completion of The Pilot Project

Ed Tidmarsh
General Manager
Patrick Solutions, Australia

Adrian Sandrin
General Manager - Ports And Terminals IT
Patrick Corporation, Australia

3 10pm Conference Delegates Refreshments Break in The Exhibition Sponsored by



4 10pm Aligning Strategy to Meet The Landscape of Future Trends

4 40pm The Economics For a Competitive Container Terminal Operator in Australia

- History of Rationalisation
- Political Influences
- Terminal Capacities And Container Throughputs
- Vertical Integration
- Macro / Micro Cost Imposts

Captain Richard Setchell
Managing Director
Australian International Container Terminals Limited, Australia



- 5 10pm Questions And Answers Followed by Chairman's Closing Remarks
- 7 00pm Gala Dinner For All Participants And Spouses Taking Place at Sea World on The Gold Coast. Transport Leaves The Hyatt Regency Sanctuary Cove at 7pm And Will Return Back at The Hotel by Approx 11pm Sponsored by



Friday 27 October

- 8 00am Conference Delegates Registration And Refreshments

Session 2 Industry Outlook - Aligning Strategy to Meet The Landscape of Future Trends (Continuation)

- 9 00am Conference Chairman's Opening Remarks
- Ben G. Hackett
Executive Managing Director, International Trade And Transportation Service
Global Insight, Inc., USA
- 9 10am Asian Container Trade - The New Bull Market
- Mike Mundy
Director
Mike Mundy Associates, United Kingdom
- 9 40am Challenges of Creating a World Class Supply Chain - A Main Line Operator's Perspective
- Are Port / Port Terms a Thing of The Past?
 - Is Supply Chain Management a Mere Extension of The Liner Operations?
 - Logistics as The 'Software' Touch of Ocean Transportation
- Eddy Declercq
Managing Director
OOCL (Australia) Pty Ltd, Australia
- 10 10am Conference Delegates Refreshments Break in The Exhibition
- ### Session 3 Building Strategic Focus - The Strategic Role of Logistics
- 11 10am Critical Success Factors in Managing an Integrated Intermodal Network
- Wayne Hunt
Group General Manager - Intermodal
Pacific National, Australia
- 11 40am Establishing a Comprehensive Intermodal Connectivity
- Rail Challenges Facing SADC Countries
 - Port Rail Interface
 - Towards Seamless Transport Solution in Developing Countries
 - Integrated Logistics Solutions For Mega Customers
 - Borderless Communities For Enhanced Trade
- Siyabonga Gama
Chief Executive Officer
Spoornet, South Africa
- 12 10pm New Intermodal Concepts in Northern Europe - How to Serve 'Booming Russia'?
- Stevedores as Intermodal Operators
 - Intermodal Challenges in Upcoming Landlocked Markets: The New EU-Member States, Ukraine, Russia, Etc.
 - The 'China-Factor'
 - Intermodal Success as A Driving Force For Port Reforms
 - The Growing Hinterland: How New Intermodal Concepts Enlarge Port Hinterland
- Dr. Jurgen Sorgenfrei
Chairman
Port of Hamburg, Germany

- 12 40pm Questions And Answers Followed by The Conference Delegates Lunch Sponsored by



- 2 00pm Spain: Container Traffic And Port Liberalisation
- Development of International Trade
 - Development of Maritime Traffic
 - Development of The World Economy
 - Development of Logistics
 - Growth of The Private Share in Port Management

Professor Dr. Gerardo Polo
Universidad Politecnica De Madrid, Spain

- 2 30pm Motorways of The Sea: A Way to Intermodality

- Understanding Global Transport Trends And Requirements For The Sustainable Development of The European Transport Sector
- Understanding The Role And Relevance of The Motorways of The Sea
- Implementing a Logistic Re-Think And Support For The Regional Economic And Port Hinterland Development
- Ensuring a 'Level Playing Field' Across Transport Modes And Enhancing a Seamless Integration Between Sea And Land

Walter Vassallo
Head of Transport Economics And Logistics
AMRIE, Belgium

- 3 00pm Conference Delegates Refreshments Break in The Exhibition

- 3 30pm The Latest in Automated Autostrad® Technology

- The Present - Where Patrick Currently is Within Its Automation Upgrade Programme For The Key Terminals?
- Automation - A Review of The Technology And Onboard Systems
- Benefits - How Automation Impacts on Terminal Operations And Efficiencies
- The Future - Where we See The Technology Moving to, as Well as Its Ongoing Implementation
- The Commitment - Patrick's Continuing Commitment to Developing And Implementing Related New Technologies And Systems

Rod Quinn
Project Consultant
Patrick Technology Services, Australia

- 4 00pm Automated Faster And Lower Cost Container Movements

- Automating Container Movements To / From Terminals
- Container Movement Tracking With GPS
- New Automatic OCR Container Recognition Systems
- Automating Container Movements Through Depots
- On-line Container Estimating Over GPRS

Adrian Gilbert
Managing Director
Global Logistics Systems, Australia

- 4 30pm Questions And Answers Followed by Chairman's Closing Remarks



DISCOVER AUSTRALIA'S GOLD COAST



REGISTRATION INFORMATION

To Participate in The 3rd Intermodal Asia 2006 Australia Exhibition And Conference You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Registration to Visit The Trade Exhibition Only is Free of Charge. Conference Delegate Registration Benefits Include: Technical Site Visit (Wednesday 25 October) • Conference And Exhibition Entrance • Conference Papers And Speaker Bios on CD ROM • Conference Lunches And Refreshment Breaks • Gala Dinner (Thursday 26 October). The Conference Delegate Registration Fees are:

- AUD\$1,295 For Australian Nationals (ID Required)
- NZ\$1,595 For New Zealand Nationals (ID Required)
- US\$1,495 For International Conference Delegates (Special Offer: 3 International Conference Delegates For The Price of 2)

METHOD OF PAYMENT

1) Credit Card - Secure Online Registration at www.transportevents.com or Complete The Method of Payment And Fax Back Your Registration Details on This Page Together With Credit Card Details to: + 60 3 8023 3963.

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CANCELLATIONS

No Refunds Can be Made. However, Substitutions Can be Made at Any Time.

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FAXBACK REGISTRATION

To Register For The 3rd Intermodal Asia 2006 Australia Exhibition And Conference, Please Complete And Fax Back This Form or Register Online at www.transportevents.com If You Wish to Register Multiple Conference Delegates Registration, Please Copy This Form For Each Person And Fax to: + 60 3 8023 3963. Attendance to Register And Visit The Concurrent 2 Days Trade Exhibition Only is Free of Charge.

Conference Registration

I Wish to Attend The Technical Site Visit on Wednesday 25 October at 9am

I Wish to Attend The Gala Dinner on Thursday 26 October at 7pm

Exhibition Registration Only

I Wish to Visit The Trade Exhibition Only - Free of Charge

Name: _____ 21 / 08 / 2006

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I Wish to Purchase a Set of Conference Papers And Speaker Biographies on CD ROM at US\$295 (Includes Delivery by DHL).

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OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is Hyatt Regency Sanctuary Cove. To Receive Discounted Accommodation Rates, Please Quote 3rd Intermodal Asia 2006 When Making Your Hotel Reservation. Reservations Can Also be Made On-line at www.sanctuarycove.hyatt.com

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