

SUPERSIZE
the industry



...is **BIG** better?



Customs Brokers & Freight Forwarders Federation



Join us for our
10th conference

**Conference
2006
Wellington**

the
ECNgroup

OUR PRINCIPAL SPONSOR

Conference Wellington 2006

It is with much delight that I invite you to join me in my home town – wonderful Wellington.

A place with a breezy vibrancy, the seat of Government and something to please everyone.

This is our tenth annual dedicated industry conference and to celebrate we have an exceptional package of top class accommodation, top class food and entertainment, top class speakers and top class networking opportunities to prepare you for the challenges of the year ahead.

If you are one of the many that attend every year, I look forward to seeing you again and if you've never been before, don't miss the opportunity to SUPERSIZE your business to face the Bigger is Better global economy.

Sean Neary, President

Among our Guest Speakers

Colin Beaumont

Director-General of British International Freight Association

Colin Beaumont has worked in the freight forwarding industry for 45 years. He is currently Director General of the British International Freight Association (BIFA), a position he was appointed to in 1998. Darwin's theory: It is not the strongest of the species that survive, nor the most intelligent, but the ones most responsive to change. Colin will discuss the relationship of the theory to the forwarding industry by posing the question "Have the mega forwarders got it right?"



Dr Ian Brooks

Chairman of NZ Association for Customer Excellence

Ian is recognised as New Zealand's leading speaker on business management and is also the most published author of business books in New Zealand. He has consulted to some of the largest companies in the Southern Hemisphere, as well as local Government and small to medium sized businesses. Ian will be speaking about strategies for managing and gaining advantage in changing times.



Andy Vargoczky

General Manager of GSA Australia

Andy is the proprietor of Air Cargo Exchange, a company that specialises in airlines representation, aviation consultancy and charter brokerage in Australia and New Zealand. Andy has an extensive background in all aspects of aviation, having spent time not only with airlines, but also in freight forwarding, ground handling and has also acted as a general sales agent. He will be speaking about the effects of mergers on the freight forwarding business and the sales philosophy adopted by the industry.



Mogens Bak

Global Head Retail DHL Solutions

Mogens is the chairman of the EPCglobal Network (of which DHL is a member), and is involved with the early adaptation of RFID technology. Mogens will discuss the EPCglobal Network in action, the benefits for all in the supply chain.



CBAFF TENTH ANNUAL CONFERENCE 2006

PROGRAMME

WEDNESDAY 10TH MAY

- 17.30 Conference registration
 18.30 Welcome Cocktail Function SPONSORED BY EMIRATES

THURSDAY 11TH MAY

- 08.00 Conference Registration
 08.30 Conference Opening – Tex Lincoln, MC SPONSORED BY AIR NEW ZEALAND CARGO
 Welcome Address from Sean Nearey
 08.40 Maurice Bearsley – Singapore Airlines (Sponsor of the Young Achiever Award)
 08.45 Matthew Naylor (Winner of the Young Achiever Award 2005)
 09.00 Dr Ian Brooks (NZ Association for Customer Excellence)
 Strategies for managing and gaining advantage in changing times
 10.00 Andy Vargoczky (General Manager, GSA Australia)
 Effects of mergers on freight forwarding business & Sales philosophy adopted by industry
 10.30 Morning tea SPONSORED BY FREIGHT SERVICES LIMITED
 11.00 Jim Anderton (Minister of Biosecurity)
 The direction that Biosecurity NZ is taking in respect of international trade
 11.30 Wallenius Wilhelmsen Logistics - speaker to be confirmed
 Predictions for the future of Wallenius Wilhelmsen Logistics
 11.50 Kerry Elton (Ministry of Agriculture and Forestry)
 Future IT direction and the opportunity for industry

- 12.00 Depart for lunch at Manor Park Golf Course SPONSORED BY IC FRITH AND ASSOCIATES
 13.00 Golf Game SPONSORED BY EAGLE DATAMATION INTERNATIONAL
 18.00 Pre-dinner drinks SPONSORED BY CYBER FREIGHT
 19.30 Dinner and Entertainment SPONSORED BY ECN GROUP

FRIDAY 12TH MAY

- 09.00 Golf prizegiving
 09.15 Colin Beaumont (British International Freight Association)
 The Darwin Theory and Freight Forwarding
 09.45 Hayden McCall (The ECN Group)
 Trade data library – opportunities for industry
 10.00 Martyn Dunne (Comptroller of Customs)
 Impacts of Internationalisation on government business and compliance requirements on industry for 2007 and beyond
 10.30 Morning tea
 11.00 Peter Rosewarne (NZ Customs)
 Future IT direction and the opportunity for industry
 11.15 Bo Samuelson (Director of Njord Limited)
 Predictions on the future for the Shipping Industry
 11.45 Mogens Bak (Global Head Retail, DHL Solutions)
 Industry driven standards Electronic Product Code and what it means for New Zealand
 12.30 Lunch SPONSORED BY JONES FEE
 13.15 Choice of activities (Options include Daytona Indoor Karting, a serious game of golf, The CAT Unimog 4WD scenic coast tour, Race to Base, Kapiti Coast scenic tour)

IMPORTANT INFORMATION

REFUND POLICY:

Refund/transfer can be provided upon notification 20 or more working days before the event, 50% refund provided 15 days before event, no refund if notification is 10 days or less. Substitutes may be made at any point. We reserve the right to cancel the event.

A registration form is enclosed.

FOR FURTHER ENQUIRIES:

CBAFF secretariat 0-9-419 0042
 or email: cbaft_conference@clear.net.nz

ACCOMMODATION

Accommodation arrangements should be made direct with the hotel on the enclosed reservation form.

PARTNERS PROGRAMME

Thursday 11 May

Join delegates for the opening of the conference and then meet other partners for tea & coffee. Join delegates for golf.

Friday 12 May

Join delegates for the afternoon activities of Daytona Indoor Karting, the CAT Wellington Coast scenic tour, a Kapiti Coast scenic tour or a serious game of golf

CBAFF gratefully acknowledge the generous assistance of our sponsors



ECN our Principal Sponsor



James Cook Hotel Grand Chancellor Wellington

The Conference Venue.

Accommodation has been reserved for delegates at this prestigious hotel.



ANNUAL CONFERENCE – 10,11,12 MAY 2006

James Cook Hotel Grand Chancellor, Wellington

For instant acknowledgement of registration and GST invoice confirmation, please register at www.cbaff.org.nz

Please photocopy this form for additional attendees

Please register the following delegate and partner for the CBAFF Conference 2006

Mr/Mrs/Ms/Miss _____
Surname First Name (as you want name to appear on name tag)

Company _____

Mailing Address _____

Tel _____ Fax _____ Email _____

Accompanied by: (Partner)

Mr/Mrs/Ms/Miss _____
Surname First Name (as you want name to appear on name tag)

Special dietary requirements _____

REGISTRATION

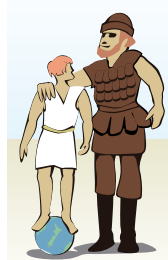
CATEGORIES	REGISTRATION FEE (Please indicate member status)		NUMBER OF PERSONS	PRICE (exclusive of GST)
	Member	Non-member		
Full Delegate (Includes Conf Dinner)	\$450	\$530		\$
Day Delegate – Thursday or Friday	\$240	\$280		\$
Partners Programme	\$135	\$135		\$
Pre-dinner Drinks & Conf Dinner only	\$ 85	\$ 85		\$
Day Delegates – please check the day attending: <input type="checkbox"/> THURSDAY <input type="checkbox"/> FRIDAY	10% discount on two or more full delegate registrations per company. Does <u>not</u> include partners		SUB TOTAL	\$
			GST (+12.5%)	\$
			TOTAL	\$

CONFERENCE ACTIVITIES - please complete the following:

Thursday 11th May

GOLF DAY

Handicap
 Clubs Own Rent (at own cost)
 If renting, Right Left Handed



Friday 12th May

OUTDOOR ACTIVITY

Please indicate your preferred activity in order of 1-5 (1 being the most preferred)

Daytona Indoor Karting The CAT Wellington Coast Scenic tour (Unimog)
 Kapiti Coast Scenic Tour A serious game of Golf
 Race to Base (GPS Competition)

Please note that limited numbers apply, so the "first in" rule applies.



the **ECN**group

ECN, Our Principal Sponsor

- **For instant acknowledgement of registration and GST invoice confirmation, please register at: www.cbaff.org.nz** or
- **Mail or Fax your registration form to:** CBAFF, PO Box 34-149, Birkenhead, North Shore City 1330; Fax 64-9-419 0059
- **Make CHEQUE payable to:** Customs Brokers & Freight Forwarders Federation of NZ Inc P O Box 34-149, Birkenhead, North Shore City 1330
- **Any further enquiries:** please phone 64-9-419 0042 or Email: cbaff_conference@clear.net.nz

Please photocopy this form for additional attendees

Full Delegate:

Includes two-day Conference, Morning/Afternoon Teas, Lunch, Pre-dinner Drinks, Conf. Dinner & Entertainment, Golf Green Fees and one choice of outdoor activities offered.

Partners Programme:

Includes On-site Morning/Afternoon Teas, Lunch, Pre-dinner Drinks, Conf. Dinner & Entertainment, Golf Green Fees and one choice of outdoor activities offered.

Single Day Delegate:

Thursday or Friday, Includes one day of Conference, Morning/Afternoon Tea, Lunch, and depending on the day attending – Golf Green Fees or a choice of outdoor activities offered.

Pre-dinner Drinks & Conference Dinner:

Includes Pre-dinner Drinks, Dinner and Entertainment on Thursday only.

HOTEL RESERVATION

Delegates can either make their own arrangements or book at the discounted rates with the James Cook Hotel Grand Chancellor. These are held on a first-come, first-served basis. Don't forget to fax the accommodation booking form direct to the Hotel.

CANCELLATION POLICY

Cancellations received in writing by 15 April 2006 will receive a full refund, after 15 April 2006 and up until 22 April 2006 will incur a 50% cancellation fee; no refunds will be given for cancellations received after 29 April 2006, including no shows at conference. Substitutions may be made at any time.

PRIVACY

In order to facilitate networking, CBAFF provides delegates and sponsors with a list of attendees. If you wish your name to be excluded, please select the following:

I do not wish my name and contact details to be disclosed in any list prepared for distribution to delegates and sponsors.



James Cook Hotel Grand Chancellor

147 The Terrace
(PO Box 2429)
Wellington, New Zealand
Phone 0-4-499 9500
Reservations 0800 699 500
Fax 0-4-499 9800

**Customs Brokers and Freight Forwarders Federation of NZ
ACCOMMODATION BOOKING FORM
Conference 10 – 12 May 2006**



Accommodation held 10 – 12 May 2006 inclusive.
Special tariff applies to these dates only.
All bookings must be in by 10 April 2006 to guarantee availability and negotiated room tariffs.
Thereafter, bookings accepted and tariffs confirmed only on availability.

\$170.00 + GST per room per night Room Rate only **Superior/Chancellor Rooms for up to 2 guests per room**

Please fax to: Reservations
0-4-499 8203
or email to: reservations@jamescookhotel.co.nz
or mail to: PO Box 2429, Wellington.

Name/s: _____

Number of rooms: _____

Phone contact: _____

Fax or email: _____

Home address: _____

Company: _____

Address: _____

Request: Double/single (1 queen bed)
 Twin (1 double bed, single bed) ***Please note:** On availability

Preference: Smoking
 Non-smoking ***Please note:** On availability

Arrival date: _____ ETA: _____ Departure date: _____

Account payment: Credit card Cash

If paying by credit card, details as follows:

Name of cardholder: _____

Credit card number: _____ Expiry date: _____

If paying by cash or credit card, a forward deposit for accommodation and incidentals will be requested on checkin.

Cancellations must be made to hotel 24 hours prior to day of arrival to ensure non-arrival and cancellation fees are not incurred.
Fee equivalent to one night's accommodation tariff/s charged in event of cancellation within 24 hours or in the event of non-arrival.