

The 'Go-To' Association of Independent Local Law Firms with Global Expertise in Customs, Trade, and Transport Law

Today, more than ever, companies trading goods and services around the world need reliable, cost effective, flexible, and attentive legal counsel to navigate the labyrinth of multiple- border transactions and deliverables. International conventions, Free Trade Agreements, domestic legislation, and the Internet are accelerating the rate and range of global trade, just as increasing security regulations and demanding legal standards are becoming more complex. Risks and opportunities need to be carefully managed. This is no time for amateurs.

For more than twenty years, Interlaw has been the 'go to' international association of independent, quality-monitored, English-fluent, commercial law firms. Corporate counsel and other executives choose Interlaw firms in 120 cities worldwide as their primary resource for legal representation. The Association represents some 5,500 business lawyers who are fluent in the native language, with indigenous knowledge of laws, rules, regulations, and customs of their own jurisdiction, yet who are broadly educated and experienced in working with domestic and global clients. **Moreover, Interlaw's Customs, Trade, and Transportation Special Business Team** brings together the expertise of top trade lawyers throughout the world who concentrate on the particular matters affecting security, cross-border transactions, compliance, mediation, and litigation. Consultation with an Interlaw Customs, Trade, and Transportation expert before engaging in trade projects can help clients avoid and resolve matters that would otherwise cause delay or worse.

Interlawyers help **importers** with investment approval requirements, tax, quarantine, trade practices, competition policy, dumping, customs, and excise law

issues. We guide **exporters** in issues of trade financing, shipping, commodity and freight contracts, documentation, and International Trade Convention obligations. Customs brokers, freight forwarders, shipping companies, airlines, and other service providers, also need to be aware of new and upcoming regulations. All parties must comply with legislative regimes associated with security issues. Interlawyers focus on helping clients limit their exposure, protect them from disputes, and expedite their work. Interlaw's litigators and mediators can mobilize both domestically and in foreign jurisdictions.

There is never a fee for referral in the Interlaw network, and each Interlaw client is accorded 'Best Client' status. The Interlaw Secretariat is pleased to provide referral information. Contact interlawinfo@interlaw.org or visit www.interlaw.org.

Interlaw's Customs, Trade, and Transportation Special Business Team

Advice and Counsel

- Aviation and Maritime Security Obligations
- Charter-party, Bill of Lading and Air Waybill Disputes
- Classification and Certification of Goods
- Defending Transfer Pricing investigations
- Due Diligence Investigations, Identifying and Mitigating Foreign Trade Risks
- Dumping Investigations
- Export Licensing Requirements
- International Trade Conventions and all manner of related litigation including Arbitration on International Sales and Shipping Contracts
- Legislative Developments and Government Affairs

- Logistics
- Maritime and Aviation Insurance, Litigation and Mediation
- Recovery of Overpaid Duties and Taxes
- Recovery of Seized Goods and Vessels
- Reporting Obligations to Customs Authorities
- Sale and Purchase of Vessels and Aircraft
- Structuring of International Sales Transactions, Excluding the Administrative Risks
- Structuring of Trade Financing
- Tariff and Valuation

Industries include:

- Air Carriage
- Customs Brokers and Freight Forwarders
- International Sale of Goods
- International Trade
- Marine, Aviation, and Automotive
- Road and Rail Transport
- Travel, Tourism, and Hospitality

Members have extensive experience in representing the interests of:

- Airlines
- Air Carriers
- Airports
- Automotive Vehicle Producers
- Aviation Manufacturers
- Charterers and Ship Agents
- Cruise Ship and Ferry Operators
- Customs Brokers
- Exporters
- Financial Institutions
- Freight Forwarders
- General Aviation Operators and their Underwriters
- Importers
- Importers and Component Producers
- Managers

- Marine Insurers
- Materials Handling and Warehouse Operators
- Operators
- Operators of Customs Bonds Stores and Warehouses
- Operators of Storage and Freezer Facilities
- Port Authorities
- Product Suppliers
- Protection and Indemnity Clubs
- Road and Rail Carriers, and their Underwriters
- Rolling Stock Manufacturers
- Ship Owners
- Stevedores
- Trade Groups and Consulates
- Trade Financiers
- Travel Agents and Tour Operators

Customs, Trade, and Transportation Practitioners

Customs, Trade, and Transportation Interlawyers can be reached through the Interlaw Secretariat at interlawinfo@interlaw.org or by accessing the Special Business Team drop-down menu on the Find a Member page of the Interlaw website, www.interlaw.org.

Free trade agreements open borders to increase globalization of merchandising, and every region of the world is experiencing a spike in the number of countries that are capitalizing on the incentives of revised tariff regulations. Interlawyers are international attorneys with an understanding of the structure of customs, the flow of trade, and the infrastructure of how to transport people and cargo in this frenetic environment. Interlaw has an unusual number of experts in each of these fields, and coincidentally, firms are located in the most vital trade and regulatory centers – Hong Kong, Panama, Gothenburg, Stuttgart, Los Angeles, Washington D.C., Melbourne, and Lagos – just to name a few. Customs, Trade, and Transportation is an Interlaw Special Business Team that brings together the various attorney experts.

Here is a partial list of Interlaw practitioners who focus on this area:

Interlawyer	Firm	City	Country
Jorge Raul Postiglione	Brons & Salas	Buenos Aires	Argentina
Jim Harrowell	Hunt & Hunt	Sydney	Australia
Andrew Hudson*	Hunt & Hunt	Melbourne	Australia
Frank Paton	Hunt & Hunt	Melbourne	Australia
Ashley Pelman	Hunt & Hunt	Melbourne	Australia
Nigel Watson	Hunt & Hunt	Melbourne	Australia
Andres Moreno	Moreno Baldivieso, Attorneys at Law	La Paz	Bolivia
Eduardo Carvalho Tess Filho	Tess, Campinho Advogados	São Paulo	Brazil
Christian Nora Gregoline	Tess, Campinho Advogados	São Paulo	Brazil
Louis Amato-Gauci	Aird & Berlis LLP	Toronto	Canada
Joanne Coldwell	Aird & Berlis LLP	Toronto	Canada
Joel Rose	Aird & Berlis LLP	Toronto	Canada
William VanderBurgh	Aird & Berlis LLP	Toronto	Canada
Cristián Herrera	Cariola Diez Pérez-Cotapos & Cia. Ltda.	Santiago	Chile
Enrique M. Lizano	F.A. Arias & Muñoz	San José	Costa Rica
Jose Antonio Munoz	F.A. Arias & Muñoz	San José	Costa Rica
Karen Mills	Karim Syah Suni Law Firm	Jakarta	Indonesia
Julius Bernatonis	Sutkiene, Pilkauskas & Partners	Vilnius	Lithuania
Rosli Dahlan	Lee Hishammuddin, Allen & Gledhill	Kuala Lumpur	Malaysia
Rebecca Lai	Lee Hishammuddin, Allen & Gledhill	Kuala Lumpur	Malaysia
Jose-Luis Gutierrez-Azpe	Capín, Calderón, Ramírez y Gutiérrez-Azpe, S.C.	Mexico City	Mexico
Joeri Cox	Boekel De Nerée N.V.	Amsterdam	Netherlands
Jan ter Meer	Boekel De Nerée N.V.	Amsterdam	Netherlands
Frans Vreede	Boekel De Nerée N.V.	Amsterdam	Netherlands
Olasupo Shasore	Ajumogobia & Okeke	Lagos	Nigeria
Estif Aparicio	Arias, Fabrega & Fabrega Abogados	Panama City	Panama
Jean Paul Chabaneix	Rodrigo, Elías & Medrano Abogados	Lima	Peru
Luis Antonetti	Goldman, Antonetti & Córdova, P.S.C.	San Juan	Puerto Rico
Vladimir Tchikine	Pepeliaev, Goltsblat & Partners	Moscow	Russia
Cheah Swee Gim	Kelvin Chia Partnership	Singapore	Singapore
Tom Riese	Blumenthal, Richter & Sumet Ltd. Advokatfirman Wåhlin	Gothenburg	Sweden
Andrew Richter	Blumenthal, Richter & Sumet Ltd. Advokatfirman Wåhlin	Bangkok	Thailand
Michael Shain	Blumenthal, Richter & Sumet Ltd.	Bangkok	Thailand
Tulin Tomurcuk	Yamaner & Yamaner Law Offices	Istanbul	Turkey
John Cohn	Thompson & Knight LLP	Dallas	United States
Anthony Cuva	Akerman Senterfitt	Tampa	United States
Edward Greenberg	Galland, Kharasch, Greenberg, Fellman & Swirsky, P.C.	Washington, DC Baltimore	United States
David Street	Galland, Kharasch, Greenberg, Fellman & Swirsky, P.C.	Washington, DC	United States
Albert Tellechea	Akerman Senterfitt	Orlando	United States
Luis Ignacio Mendoza	Rodríguez & Mendoza	Caracas	Venezuela
Nicholas Tea	Kelvin Chia Partnership	Hanoi & Ho Chi Min City	Vietnam

*Andrew Hudson of Australia's Hunt & Hunt chairs Interlaw's Custom, Trade, and Transportation Team