



11th October 2005

Dear Customer,

You will have read about and experienced the recent significant increases in the cost of fuel. As a consequence Qantas needs to address these additional costs and will increase our fuel surcharge as follows:-

Effective 1st November 2005 our fuel surcharge will increase. The surcharge will be identified as either long haul or short haul depending on the final destination.

- 1) For all General and Express Cargo ex Australia:-
 - Long Haul AU\$0.65 (IATA Area 1 & 2)
 - Short Haul AU\$0.60 (IATA Area 3)

 - 2) For Perishable Cargo ex Australia – lodged as built up units ready for carriage:
 - Long Haul (IATA Area 1 & 2)
 - Type 5: AU\$700.00 per unit
 - Type 6: AU\$475.00 per unit
 - Type 8: AU\$300.00 per unit
 - Loose lodged perishable cargo: AU\$ 0.65 per kilo

 - 3) For Perishable Cargo ex Australia – lodged as built up units ready for carriage:
 - Short Haul (IATA Area 3)
 - Type 5: AU\$675.00 per unit
 - Type 6: AU\$450.00 per unit
 - Type 8: AU\$275.00 per unit
 - Loose lodged perishable cargo: AU\$ 0.60 per kilo
- The surcharge will be calculated on the actual weight on the air waybill.
 - The surcharge will be non-commissionable.
 - The amount must be shown on the air waybill under the “Other Charges, Due Carrier” box with the code “MYC”.

As in the past we will continue to monitor the price of fuel and will adjust the surcharge accordingly.

If you have any questions, please contact your local Qantas Freight Sales Office.

Yours sincerely,

GARRY MANGELSDORF
REGIONAL FREIGHT MANAGER
AUSTRALASIA / AFRICA